Chapter 1. All Licensees

Article 3. Licensing

§ 15014.1. Fee Waivers.

(a) For the purposes of this section, the following definitions apply:

(1) “Qualified equity applicant or licensee” means a person that holds an aggregate ownership interest of 20 percent or more in a commercial cannabis business pursuant to section 15003(a) of this division and is either:

(A) A locally verified equity applicant or licensee in a jurisdiction with a local equity program as defined in subsection (a)(2); or

(B) An applicant or licensee who qualifies for the fee waiver program under the provisions of subsection (d).

(2) “Locally verified equity applicant or licensee” means an applicant or licensee that satisfies the following conditions:

(A) The applicant or licensee has submitted an application to a local jurisdiction to engage in commercial cannabis activity;

(B) The applicant or licensee’s commercial cannabis operation is located within the boundaries of that jurisdiction;

(C) The applicant or licensee meets the requirements of that jurisdiction’s local equity program; and

(D) The applicant or licensee has attested that they meet one of the criteria set in section (d).

(b) Commercial cannabis businesses with at least one qualified equity applicant or licensee shall be eligible for one license fee waiver from the Department per 12-month licensure period if they satisfy all of the following:

(1) They have submitted a complete application for licensure, in accordance with section 15002, or have satisfied the licensure renewal requirements of section 15020.

(2) They are an applicant that expects a gross revenue less than or equal to $1,500,000, or a licensee with a gross revenue less than or equal to $1,500,000. Documentation demonstrating gross revenue may include, but is not limited to, a copy of the licensee’s state tax return filed with the California Department of Tax and Fee
(3) The qualified equity applicant or licensee, either individually or in combination with
other qualified equity applicants or licensees, own no less than 50 percent of the
commercial cannabis business that is applying for licensure or is licensed.

(4) They have timely submitted a fee waiver request with the information enumerated in
subsections (c) and (d).

(A) To be eligible for a license fee waiver in the initial 12-month licensure period, the
qualified equity applicant must indicate on the application for commercial cannabis
license that they are also applying for a license fee waiver from the Department.

(B) To be eligible for a license fee waiver at the time of renewal, the qualified equity
licensee must submit a fee waiver request at least 60 calendar days before the
expiration of the license. The Department may, in its sole discretion, accept fee waiver
requests from qualified equity licensees who on the effective date of this section are
less than 60 days from the date of license expiration. The Department may exercise its
discretion to provide a refund if the Department determines the qualified equity licensee
is eligible for a fee waiver after the licensee has paid all annual licensing fees.

(c) To submit a fee waiver request, the qualified equity applicant or licensee shall submit
all of the following to the Department:

(1) A complete list of every qualified equity applicant or licensee which includes the
percentage of the aggregate ownership interest held by the qualified equity applicant or
licensee in the commercial cannabis business.

(2) Contact information for each qualified equity applicant or licensee of the commercial
cannabis business, including the name, title, phone number, and email address.

(3) For fee waiver applicants that are locally verified equity applicants or licensees in a
jurisdiction with a local equity program, an attestation to the following statement: Under
penalty of perjury, I hereby declare that I am a locally verified equity applicant or
licensee. I further declare that I satisfy at least one of the criteria set forth in 4 CCR
15014.1(d). I understand that the Department may investigate the accuracy of these
declarations, and that a misrepresentation of fact is cause for rejection of this fee waiver
request.

(4) An attestation that the qualified equity applicant or licensee, either individually or in
combination with other qualified equity applicants or licensees, own no less than 50
percent of the commercial cannabis business that is applying for licensure or is
licensed.

(d) All applicants or licensees must satisfy at least one of the following criteria to be
granted a fee waiver. Qualified equity applicants or licensees that are locally verified
equity applicants may establish that they satisfy at least one of these criteria by
attestation, as set forth in subsection (c)(3). Qualified equity applicants or licensees that
are not locally verified in a jurisdiction with a local equity program must submit evidence
of at least one of the following for each equity applicant or licensee:

(1) The qualified equity applicant or licensee was convicted of an offense related to the sale, possession, use, manufacture, or cultivation of cannabis, prior to November 8, 2016. Proof of conviction shall be demonstrated by copies of federal or state court records indicating the disposition of the criminal matter; records reflecting the post-conviction dismissal or expungement of a conviction, including records reflecting relief under Health and Safety Code section 11361.5; or any other court or law enforcement record that shows proof of conviction.

(2) The qualified equity applicant or licensee was arrested for an offense related to the sale, possession, use, manufacture, or cultivation of cannabis, prior to November 8, 2016. Proof of arrest shall be demonstrated by copies of federal or state court records indicating the disposition of the criminal matter, records of expungement documentation, or any other law enforcement record that shows proof of arrest.

(3) The qualified equity applicant or licensee resides in a household with a household income less than or equal to 60 percent of the area median income for the local jurisdiction they reside, as reported in the most recent United States decennial or special census. Proof of income shall be demonstrated using copies of at least one of the following records with an address in the local jurisdiction, dated within the last two years from the date of the fee waiver request:

(A) Individual federal tax returns, state tax returns, and W-2s;

(B) At least two consecutive paystubs;

(C) Proof of eligibility for a general assistance program that provides financial aid to adults without sufficient income or resources, including but not limited to CalFresh, MediCal/CalWORKS, supplemental security income, or social security disability.

(4) Proof that the qualified equity applicant or licensee has resided in an area with a population disproportionately impacted by past criminal justice policies implementing cannabis prohibition for at least five years between 1980 and 2016.

(A) For the purposes of this subsection, “an area with a population disproportionately impacted by past criminal justice policies implementing cannabis prohibition for at least five years between 1980 and 2016” means the following areas:

(i) A county within California with a per capita drug related arrest rate higher than the state’s per capita drug related arrest rate between 1980 and 2016, including: Alameda, Alpine, Contra Costa, Del Norte, Fresno, Glenn, Humboldt, Imperial, Inyo, Kern, Lake, Los Angeles, Mendocino, Merced, Riverside, Sacramento, San Bernardino, San Diego, San Francisco, San Joaquin, Santa Cruz, Sierra, Solano, Stanislaus, Tehama, Trinity, Tulare, Yolo, and Yuba;

(ii) Census tracts that are among the top 25 percent for civilian unemployment and poverty in the state based on the U.S. Census Bureau’s 2013-2017 American Community Survey;
(iii) Census tracts that are among the top 25 percent for 1-parent or nonfamily households in the state based on the U.S. Census Bureau’s 2013-2017 American Community Survey; 

(iv) Census tracts that are among the top 25 percent for non-high school graduation rates in the state based on the U.S. Census Bureau’s 2013-2017 American Community Survey; or 

(v) Census tracts that have been designated in California as an Opportunity Zone by the Governor’s Office of Business and Economic Development (Go-Biz).

(B) Proof of residence shall be demonstrated by providing copies of at least two of the following records with an address in the local jurisdiction:

(i) California Driver’s License or State Identification Card; 

(ii) Property tax billing or payment, or evidence that the qualified equity applicant or licensee is otherwise exempt from property tax payment by law; 

(iii) Signed residential lease agreement, or deed or title to residential real property; 

(iv) Copies of state or federal tax returns; 

(v) School records; 

(vi) Banking or credit card records; 

(vii) Voter registration; or 

(viii) Utility, cable, or internet billing or payment. 

(e) Incomplete fee waiver requests will not be processed. 

(1) Fee waiver requests for the initial 12-month licensure period will only be considered complete if all of the information required under sections 15002 and 15014.1 is included. Failure to correct the deficiencies within the application in accordance with sections 15002, 15012, and 15014.1 of this division may result in the denial of a fee waiver request.

(2) Fee waiver requests for each subsequent 12-month licensure renewal period will only be considered complete if all of the information required under sections 15020 and 15014.1 is included. Failure to correct the deficiencies within the renewal in accordance with sections 15014.1 and 15020 of this division may result in the denial of a fee waiver request.

(f) The Department will process fee waiver requests in the order in which the application or renewal for commercial cannabis licensure has been approved by the Department.

(g) Issuance of fee waivers by the Department shall be subject to available funding; thus, all eligible applicants and licensees may not be granted a fee waiver.

Authority: Section 26013, Business and Professions Code. Reference: Sections 26012, 26051.5, 26180, and 26249 Business and Professions Code.